

KELINGTON GROUP

(KGRB MK EQUITY, KELG.KL)

25 Aug 2025

Emerging national champion

BUY

(Maintained)

Company Report

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Rationale for report: Company Result

| Price | RM4.63 |
|------------------|---------------|
| Fair Value | RM6.00 |
| 52-week High/Low | RM4.72/RM2.60 |

Key Changes

Fair value

| YE to December | FY24 | FY25F | FY26F | FY27F |
|-------------------------------|---------|---------|---------|---------|
| | | | | |
| Revenue (RM mil) | 1,272.2 | 1,463.8 | 2,030.0 | 2,336.3 |
| Core net profit (RM mil) | 127.8 | 146.5 | 195.4 | 224.1 |
| FD Core EPS (sen) | 14.7 | 16.8 | 22.4 | 25.7 |
| FD Core EPS growth (%) | 22.4 | 14.7 | 33.3 | 14.7 |
| Consensus Net Profit (RM mil) | - | - | - | - |
| DPS (sen) | 8.0 | 8.2 | 9.8 | 12.0 |
| PE (x) | 31.6 | 27.6 | 20.7 | 18.0 |
| EV/EBITDA (x) | 22.3 | 20.3 | 14.8 | 12.9 |
| Div yield (%) | 2.4 | 2.4 | 2.9 | 3.5 |
| ROE (%) | 30.8 | 28.7 | 27.7 | 24.3 |
| Net Gearing (%) | nm | nm | nm | nm |

Stock and Financial Data

| Shares Outstanding (million) | 871.9 |
|------------------------------|---------|
| Market Cap (RMmil) | 4,036.9 |
| Book Value (RM/Share) | 0.65 |
| P/BV (x) | 7.1 |
| ROE (%) | 30.8 |
| Net Gearing (%) | - |

Major Shareholders

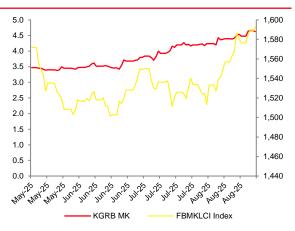
PALACE STAR (18.3%)

Aberdeen Group Plc (14.7%)

EPF (6.6%)

Free Float 71.9 Avg Daily Value (RMmil) 8.6

| Price performance | 3mth | 6mth | 12mth |
|-------------------|------|------|-------|
| Absolute (%) | 35.4 | 35.0 | 36.2 |
| Relative (%) | 31.3 | 34.8 | 39.8 |



Investment Highlights

We retain BUY on Kelington at a higher TP of RM6.00/share (from RM4.70). This is on expectations of a fund flow rerating, as investors seek quality exposure in a sector with limited high conviction options. The group delivered a solid 1H25 core profit growth of +15% YoY and is poised for stronger execution in the 2H. Its order book of RM1.3bil reflects good earnings visibility, which we expect to grow further, given its expanding tender book of RM5.3bil (+35% QoQ). Strategic expansion into Japan and India, along with green hydrogen initiatives, lay the foundation for long term growth.

- BUY at higher TP of RM6.00/share (from RM4.70). We revise our target PE to 25x (from 21x) and roll forward our valuation base year, to capture a 12-month view. Our target PE is now pegged to 1sd above its 5-year average, which is underpinned by expectations of a fund flow driven rerating. The group's strong earnings visibility stands out amid external trade uncertainties and a scarcity of high-quality investment options within the sector.
- On track for double digit growth, driven by stronger 2H. 1H25 core profit increased 15% YoY to RM59mil. Premised on a stronger 2H, we deem this within expectations, forming 40% and 39% of ours and consensus estimates. This is due to less disruptions, leading to better project executions. Focusing on bottom line, Patami margins expanded +2.9pp YoY, given a better product mix of higher margin UHP projects.
- Strong earnings visibility and future pipeline. Its order book to revenue ratio stood at 1.1x. Outstanding order book stood at RM1.33bil (+3% YoY, -7% QoQ), as at June 2025. Albeit moderating slightly from the previous quarter, it does not include two sizeable recently secured projects from Europe and Malaysia, totaling RM250-350mil. As the next catalyst, the award for another large Europe project should be made known by early 4Q25. Tender book grew 35% QoQ to RM5.4bil.
- Laying foundations for future. Management is actively expanding into new geographies to tap into opportunities arising from the global push for semiconductor sovereignty. A new subsidiary has been incorporated in Japan, where major players like Rapidus, Micron, and TSMC have announced new investments. The group is also establishing Kelington India to pursue engineering works in the region. Separately, it is venturing into green hydrogen, aiming to provide engineering and operational expertise for production and manufacturing initiatives.

EXHIBIT 1: 2Q25 RESULTS SUMMARY

| FYE Dec | 2Q25 | 2Q24 | % YoY | 1Q25 | % QoQ | 1H25 | 1H24 | % YoY |
|-------------------------------|------|------|-------|------|-------|------|------|-------|
| Revenue | 282 | 321 | -12.2 | 270 | 4.3 | 552 | 660 | -16.4 |
| EBITDA | 45 | 40 | 12.8 | 37 | 23.0 | 84 | 78 | 7.7 |
| Depreciation and amortisation | -4 | -4 | -8.9 | -4 | -2.0 | -8 | -7 | -9.8 |
| EBIT | 41 | 36 | 13.1 | 33 | 25.5 | 76 | 70 | 7.4 |
| Finance income | 2 | 1 | 71.7 | 2 | 0.0 | 4 | 2 | >100 |
| Finance cost | -2 | -2 | 8.8 | -2 | -0.6 | -4 | -5 | 9.5 |
| EI | 1 | 0 | nm | 2 | -57.6 | 1 | 0 | nm |
| Profit before tax | 42 | 35 | 19.3 | 34 | 21.5 | 76 | 68 | 12.2 |
| Tax | -8 | -8 | -10.3 | -8 | -11.7 | -16 | -15 | -8.6 |
| MI | 0 | -1 | nm | 0 | -83.3 | 0 | -1 | nm |
| Net profit | 33 | 27 | 21.9 | 27 | 24.3 | 60 | 53 | 13.1 |
| Core net profit | 32 | 27 | 20.5 | 25 | 29.7 | 59 | 51 | 15.0 |
| EPS (sen) | 4.5 | 4.0 | 13.0 | 3.7 | 21.6 | 8.2 | 7.8 | 5.4 |
| DPS (sen) | 2.5 | 2.0 | 25.0 | 2.5 | 0.0 | 5.0 | 4.0 | 25.0 |
| Profitability ratios (%) | | | | | | | | |
| Ebitda margin | 16.0 | 12.4 | 3.5 | 13.6 | 2.4 | 15.1 | 11.8 | 3.4 |
| Ebit margin | 14.6 | 11.3 | 3.3 | 12.1 | 2.5 | 13.7 | 10.7 | 3.0 |
| Pbt margin | 14.7 | 10.8 | 3.9 | 12.7 | 2.1 | 13.7 | 10.2 | 3.5 |
| Tax rate | 20.3 | 22.0 | -1.7 | 22.1 | -1.8 | 21.1 | 21.8 | -0.7 |
| Net profit margin | 11.5 | 8.4 | 3.1 | 9.2 | 2.2 | 10.7 | 7.8 | 2.9 |

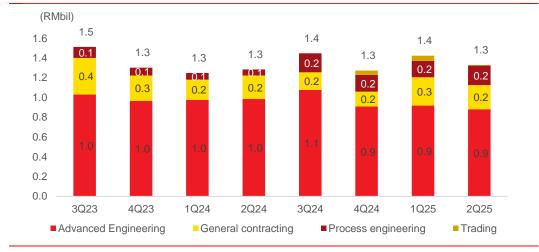
Source: Kelington, AmInvestment Bank

EXHIBIT 2: 2Q25 REVENUE BREAKDOWN

| FYE Dec | 2Q25 | 2Q24 | % YoY | 1Q25 | % QoQ | 1H25 | 1H24 | % YoY |
|--------------------------|------|------|-------|------|-------|------|------|-------|
| Revenue | | | | | | | | |
| UHP/Advanced Engineering | 185 | 222 | -16.7 | 199 | -7.2 | 385 | 428 | -10.1 |
| Process engineering | 17 | 17 | -4.6 | 9 | 81.7 | 26 | 39 | -33.6 |
| General contracting | 53 | 50 | 7.0 | 26 | >100 | 79 | 128 | -38.5 |
| Industrial gases | 29 | 35 | -17.9 | 34 | -13.5 | 63 | 71 | -12.2 |
| Equipment and materials | 4 | 15 | -73.4 | 9 | -56.1 | 13 | 31 | -58.2 |
| Geography | | | | | | | | |
| Malaysia | 109 | 124 | -11.9 | 80 | 36.9 | 189 | 276 | -31.4 |
| China | 58 | 101 | -43.1 | 101 | -43.1 | 159 | 205 | -22.7 |
| Singapore | 100 | 83 | 20.6 | 76 | 31.3 | 176 | 153 | 14.7 |
| Taiwan | 7 | 5 | 35.7 | 4 | 59.2 | 11 | 8 | 32.4 |
| Others | 9 | 8 | 3.7 | 9 | -5.6 | 18 | 18 | -1.3 |
| Orderbook (bil) | 1.33 | 1.29 | 3.1 | 1.43 | -7.0 | 1.33 | 1.29 | 3.1 |
| Tenderbook (bil) | 5.40 | 1.66 | >100 | 4.00 | 35.0 | 5.40 | 1.66 | >100 |

Source: Kelington, AmInvestment Bank

EXHIBIT 3: OUTSTANDING ORDER BOOK



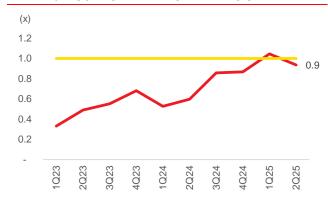
Source: Kelington, AmInvestment Bank

EXHIBIT 4: NEW ORDERS SECURED TO PICK UP IN 2H25



Source: Kelington, AmInvestment Bank

EXHIBIT 5: BOOK TO BILL RATIO TRENDING UP



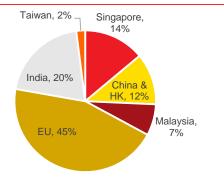
Source: Kelington, AmInvestment Bank

EXHIBIT 6: GROWING TENDER BOOK



Source: Kelington, AmInvestment Bank

EXHIBIT 7: GEOGRAPHICAL BREAKDOWN



Source: Kelington, AmInvestment Bank

EXHIBIT 8: BROADENING PRESENCE INTO NEW GEOGRAPHIES



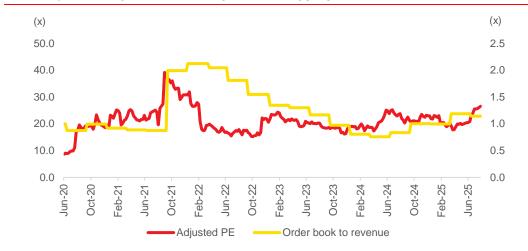
Source: Kelington, AmInvestment Bank

EXHIBIT 9: 5-YEAR FORWARD PE



Source: Kelington, AmInvestment Bank

EXHIBIT 10: RERATING DRIVEN BY IMPROVED EARNINGS VISIBILITY



Source: Kelington, AmInvestment Bank

EXHIBIT 11: VALUATIONS

| Target PE (x) | 25x (from 21x) |
|------------------------|----------------------|
| Avg. CY26 and CY27 EPS | 24.1sen |
| 12-month target price | RM6.00 (from RM4.70) |

Source: AmInvestment Bank

Company profile

Kelington specialises in ultra-high purity (UHP) gas systems, which serves as "plumbing" for high tech industries like semiconductors, electronics and solar. These systems operate in mission critical environments, where even microscopic contaminations can ruin a batch of wafers.

The group was founded in 1999, by a team of engineers led by Ir. Gan Hung Keng, many whom had previously worked at Malaysia Oxygen Berhad (MOX), the country's largest industrial gas supplier. This experience provided a solid technical foundation, particularly in the UHP gas handling segment, which is a niche but high barrier segment. The group initially served Malaysian fabs, before expanding into Singapore, China and Taiwan.

Investment thesis and catalysts

Benefiting from Semiconductor Sovereignty Push. Tender book tripled to RM5bil amid global chip independence efforts. Expansion into Europe, Hong Kong, and India positions the group to win major contracts, leveraging its track record and partnerships.

Strong Product Mix Driving Margins. Sustainable Patami margins are supported by high-margin UHP and industrial gas segments. UHP makes up 65% of the order book, while industrial gas revenue grew from 2% to 11% over five years.

Robust Cash Reserves Enable Strategic Moves. With RM304mil net cash and RM203mil from warrants, the group has flexibility. Dividend payout doubled to 50%, with potential for more or investment in CCUS, where it has CO₂ expertise.

Valuation methodology

We value Kelington based on a target PE of 25x and blended CY26/27 EPS. Our target PE is pegged to 1sd above the group's 5-year average. This is underpinned by expectations of a fund flow driven rerating. The group's strong earnings visibility stands out amid external trade uncertainties and a scarcity of high-quality investment options within the sector.

The group deserves a valuation premium over traditional construction peers due to its niche position as a high-tech provider of UHP systems, which is a critical enabler in semiconductor infrastructure. Unlike commoditised contractors, its engineering expertise and client qualification requirements create high barriers to entry, allowing it to command good margins and repeat orders. While it is not a pure play semiconductor company, its exposure to structural semiconductor growth, justifies a higher multiple, in our view.

Risk factors

Delays and execution risks. Delay in project award or delivery can impact revenue timing, resulting to downside in our earnings forecasts. Its expansion into new geographies also presents execution risks, if it is not able to deliver its projects on time, within budget or to specification.

Lumpy project awards. A large part of revenues is non-recurring in nature. If it is unable to secure replacement contracts in a timely manner, it may face periods of low revenue and profitability. This can occur, if existing customers do not expand their facilities and/or if the group fails to secure new customers.

| EXHIBIT 12: FINANCIAL DATA | | | | | | | |
|---|----------------|----------------|----------------|---------------|---------------|--|--|
| Income Statement (RMmil, YE 31 December) | FY23 | FY24 | FY25F | FY26F | FY27F | | |
| Revenue | 1,614.4 | 1,272.2 | 1,463.8 | 2,030.0 | 2,336.3 | | |
| EBITDA | 153.6 | 180.2 | 195.4 | 252.8 | 286.6 | | |
| Depreciation/Amortisation | (11.0) | (14.7) | (15.1) | (16.6) | (18.9) | | |
| Operating income (EBIT) | 142.6 | 165.5 | 180.2 | 236.2 | 267.7 | | |
| Other income & associates | (0.3) (8.4) | (3.6) | 2.9 | 8.0 | 12.4 | | |
| Net interest Exceptional items | (0.4) | (3.3) (3.6) | 2.9 | 0.0 | 12.4 | | |
| Pretax profit | 133.9 | 158.6 | 183.2 | 244.2 | 280.2 | | |
| Taxation | (27.9) | (32.0) | (36.6) | (48.8) | (56.0) | | |
| Minorities/pref dividends | (1.9) | (2.4) | - | - | - | | |
| Net profit | 104.1 | 124.2 | 146.5 | 195.4 | 224.1 | | |
| Core net profit | 104.4 | 127.8 | 146.5 | 195.4 | 224.1 | | |
| Balance Sheet (RMmil, YE 31 December) | FY23 | FY24 | FY25F | FY26F | FY27F | | |
| Fixed assets | 175.5 | 214.1 | 232.0 | 261.1 | 294.8 | | |
| Intangible assets | 7.2 | 6.8 | 6.8 | 6.8 | 6.8 | | |
| Other long-term assets | 1.3 | 2.3 | 2.3 | 2.3 | 2.3 | | |
| Total non-current assets | 184.1 | 223.2 | 241.1 | 270.2 | 303.9 | | |
| Cash & equivalent | 233.1 | 203.0 | 154.4 | 343.5 | 380.1 | | |
| Stock Trade debtors | 25.5 432.9 | 19.8 341.4 | 22.8 392.8 | 31.6 544.7 | 36.3 626.9 | | |
| Other current assets | 432.9 195.8 | 362.8 | 392.6 362.8 | 362.8 | 362.8 | | |
| Total current assets | 887.3 | 927.0 | 932.7 | 1,282.6 | 1,406.2 | | |
| Trade creditors | 274.5 | 245.8 | 282.8 | 392.2 | 451.4 | | |
| Short-term borrowings | 123.3 | 104.9 | 53.7 | 28.7 | 16.4 | | |
| Other current liabilities | 266.5 | 234.9 | 234.9 | 234.9 | 234.9 | | |
| Total current liabilities | 664.4 | 585.6 | 571.4 | 655.8 | 702.7 | | |
| Long-term borrowings | 58.2 | 76.3 | 39.0 | 20.8 | 11.8 | | |
| Other long-term liabilities | 10.4 | 15.0 | 15.0 | 15.0 | 15.0 | | |
| Total long-term liabilities | 68.6 | 91.3 | 54.0 | 35.8 | 26.9 | | |
| Shareholders' funds | 332.6 | 473.3 | 548.3 | 861.2 | 980.5 | | |
| Minority interests | 5.8 | 0.1 | 0.1 | 0.1 | 0.1 | | |
| BV/share (RM) | 0.50 | 0.65 | 0.63 | 0.99 | 1.12 | | |
| Cash Flow (RMmil, YE 31 December) | FY23 | FY24 | FY25F | FY26F | FY27F | | |
| Pretax profit | 133.9 | 158.6 | 183.2 | 244.2 | 280.2 | | |
| Depreciation/Amortisation | 11.0 | 14.7 | 15.1 | 16.6 | 18.9 | | |
| Net change in working capital | 30.1 | 33.0 | 12.2 | 35.7 | 93.1 | | |
| Others | (0.5) | (37.6) | (69.2) | (143.9) | (189.3) | | |
| Cash flow from operations | 174.6 | 168.7 | 141.4 | 152.6 | 202.8 | | |
| Capital expenditure Net investments & sale of fixed assets | (69.2) 1.1 | (48.5) | (29.3) | (40.6) | (46.7) | | |
| Others | 1.1 | (24.0) | - | - | - | | |
| Cash flow from investing | (68.1) | (72.5) | (29.3) | (40.6) | (46.7) | | |
| Debt raised/(repaid) | (75.4) | (1.3) | (92.1) | (48.4) | (27.1) | | |
| Equity raised/(repaid) | - | 83.8 | - | 203.0 | - | | |
| Dividends paid | (19.3) | (58.2) | (71.5) | (85.5) | (104.9) | | |
| Others | (9.6) | (15.5) | 2.9 | 8.0 | 12.4 | | |
| Cash flow from financing | (104.3) | 8.8 | (160.7) | 77.1 | (119.5) | | |
| Net cash flow | 2.1 | 105.0 | (48.6) | 189.2 | 36.6 | | |
| Net cash/(debt) b/f Net cash/(debt) c/f | 229.5 237.4 | 237.3 357.6 | (48.6) | - 189.2 | 36.6 | | |
| Key Ratios (YE 31 December) | FY23 | FY24 | FY25F | FY26F | FY27F | | |
| Revenue growth (%) | 26.2 | (21.2) | 15.1 | 38.7 | 15.1 | | |
| EBITDA growth (%) | 69.4 | 17.3 | 8.4 | 29.4 | 13.4 | | |
| Pretax margin (%) | 8.3 | 12.5 | 12.5 | 12.0 | 12.0 | | |
| Net profit margin (%) | 6.5 | 9.8 | 10.0 | 9.6 | 9.6 | | |
| Interest cover (x) | 16.9 | 50.6 | nm | nm | nm | | |
| Effective tax rate (%) | 20.8 | 20.2 | 20.0 | 20.0 | 20.0 | | |
| Dividend payout (%) | 18.5 100 | 46.8 111 | 48.8 92 | 43.7 84 | 46.8 92 | | |
| Debtors turnover (days) Stock turnover (days) | 5 | 6 | 92 5 | 64 5 | 5 | | |
| Creditors turnover (days) | 61 | 75 | 66 | 61 | 66 | | |
| 2.2.2.3.0 (80,0) | • | | 00 | V 1 | | | |

Source: Company, AmInvestment Bank Bhd estimates

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