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West Wing, Level 13, Berjaya Times Square, No 1, Jalan Imbi, 55100 Kuala Lumpur Tel: (03) 21171888 Fax: (03) 21427678 MAIN MARKET
INDUSTRIAL PRODUCTS
& SERVICES

28 Feb 2023

KELINGTON GROUP

Results Update

TRADING BUY

Current Price	RM 1.51
Target Price	RM 1.64
Consensus Price	RM 1.78

Stock Return Information

KLCI	1,455.50
Expected share price return (%)	8.6
Expected dividend return (%)	1.6
Expected total return (%)	10.3

Key Statistics

Shariah Compliant	YES
Bloomberg Ticker	KGRB MK
Masa Ticker / Stock Code	KGB/0151
Shares Issued (m)	643.0
Market Capitalisation (RM'm)	971
52 Week Hi/Lo Price (RM)	1.65/1.06
Avg Trading Volume (3-mth)	1,625,379
Est Free Float (%)	48.9
YTD Returns (%)	10.2
Beta (x)	0.90

Share Price Performance (%)

Price change	Absolute	Relative
1 mth	-1.95	0.13
3 mth	3.42	5.72
12 mth	9.42	18.98

Major Shareholders (%)

Palace Star	21.1
SUN Lead International Ltd	6.2

1-Year Share Price Performance



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Earnings prospect bolster by huge orderbook

We upgrade KGB's recommendation to **TRADING BUY**, from NEUTRAL, and raise our target price to **RM1.64** (+RM0.04) with a lower target PER of 18x (+0.5x STDEV above its 5 year average PER of 15x) pegged to its higher CY23 EPS, where KGB's earnings growth is supported by its commendable orderbook RM1.7b and GP margin increment from an increase in UHP projects and GP margin expansion of its LCO2 plant. However, we cut our target PER to reflect the softer spending in the semiconductor foundry segment. We like KGB for its: 1) firm earnings growth potential, supported by increased job orders from the semiconductor industry, and 2) stable income stream from its LCO2 operations which could also help to shore up its dividend prospects. Key downside risks include: 1) project delays, and 3) slower-than-expected contract wins.

Beating expectation: CY22 PATAMI came in 7.0% higher than expectations; CY22 earnings of RM55.4m was 91% Y-o-Y higher vs. CY21, driven by higher jobs completion in all division as well as from the gas division. The group made new records at both its top and bottom lines.

Notable areas: 4QCY22 PATAMI of RM17.8m came in at 120% Y-o-Y and 14% Q-o-Q higher respectively, mainly driven by higher UHP job completion in Singapore. GP margin, however, slipped to 10.4% in 4QCY22 vs. 15.7% in 4QCY21 due to change in revenue mix with more contribution from the general contracting segment. KGB declared a second interim dividend of 1.5 sen/share, bringing the total dividend of 2.5 sen per share.

Outlook. The group replenished RM1.85b worth of new contracts in CY22 vs. RM1.19b in CY21, and current orderbook of RM1.7b (1.3x of CY22 revenue) provide earnings visibility in a global economic slowdown environment. KGB is in the midst of building a new second LCO2 plant at Kerteh, Terengganu, which will add 70k tonnes of liquid LCO2 capacity to its existing 50k tonnes. The new plant is expected to commence in CY24 and provides an additional recurring income stream. The group has also commenced its second on site gas supply scheme in Kulim, supplying hydrogen, nitrogen and oxygen for an optoelectronics semiconductor company.

Bump up earnings estimate. We raised CY23 PATAMI by 24% to RM58.7m, from RM51.9m, due to larger-than-expected orderbook which uplifted earnings prospect. We also introduce our CY24 earnings forecast of RM60.6m.

Table 1: Financial highlights & earnings forecasts

FYE Dec (RM m)	CY20	CY21	CY22	CY23(F)	CY24(F)
Revenue	394.6	514.6	1269.5	1336.0	1279.0
EBITDA	29.3	50.8	87.2	101.7	104.7
EBITDA Margin (%)	7.4	9.9	6.9	7.6	8.2
PATAMI	17.0	29.0	55.4	58.7	60.6
PATAMI Margin (%)	4.3	5.6	4.4	4.4	4.7
EPS (sen)	2.6	4.5	8.6	9.1	9.4
Earnings Growth (%)	(30.2)	69.9	91.3	6.0	3.2
PER (x)	57.6	33.9	17.7	16.7	16.2
DPS (sen)	0.5	1.5	2.5	2.5	2.5
Dividend Yield (%)	0.3	1.0	1.6	1.6	1.6
ROE (%)	12.5	18.5	30.4	27.7	24.0
Net Gearing Ratio (%)	NET CASH	NET CASH	5.6	92.0	83.5
Price/Book Ratio (x)	5.8	5.1	4.1	3.4	2.8

Source: Company, Inter-Pacific



Table 2: Quarterly Income Statement and Comparison

FYE Dec (RM m)	4QCY22	4QCY21	YoY chg (%)	3QCY22	QoQ chg (%)	CY22	CY21	YTD chg (%)
Revenue	417.4	177.0	135.9	366.4	13.9	1269.5	508.4	149.7
Gross Profit	43.5	27.9	56.1	40.7	6.8	140.4	85.2	64.7
GP margin	10.4	15.7	(33.8)	11.1	(6.2)	11.1	16.8	(34.0)
EBITDA	26.2	11.3	130.9	18.8	39.3	51.6	30.2	71.0
EBITDA margin (%)	6.3	6.4	(2.1)	5.1	22.3	4.1	5.9	(31.5)
PBT	26.2	10.5	150.3	18.8	38.9	73.6	35.7	106.3
PBT margin (%)	6.3	5.9	6.1	5.1	21.9	5.8	7.0	(17.4)
PATAMI	17.8	8.1	120.0	15.7	13.5	55.4	28.9	91.9
PATAMI margin (%)	4.3	4.6	(6.7)	4.3	(0.4)	4.4	5.7	(23.1)
EPS (sen)	2.8	1.3	120.0	2.4	13.5	8.6	4.5	91.9

Source: Company

Table 3: Operating division

FYE Dec (RM m)	4QCY22	4QCY21	YoY chg (%)	3QCY22	QoQ chg (%)	CY22	CY21	YTD chg (%)
Ultra high purity	295.4	108.1	173.2	206.6	43.0	806.4	339.8	137.3
Process engineering	13.4	22.8	(41.2)	14.1	(5.2)	51.0	62.0	(17.7)
General contracting	87.4	37.4	133.7	121.6	(28.1)	344.5	75.7	354.8
Industrial gas	20.5	10.6	93.6	20.5	0.0	62.4	34.5	80.6
Manufacturing & Trading	0.4	1.0	(54.9)	3.3	(86.5)	3.9	4.5	(11.7)
Services	0.4	0.3	58.3	0.3	32.8	1.4	1.1	19.8
Total	417.6	180.1	131.8	366.4	51.1	1269.5	514.6	146.7

Source: Company

Table 3: Geographical revenue

FYE Dec (RM m)	4QCY22	4QCY21	YoY chg (%)	3QCY22	QoQ chg (%)	CY22	CY21	YTD chg (%)
Malaysia	164.7	81.3	102.6	173.2	(4.9)	563.8	199.0	183.3
China	51.1	34.3	48.9	51.0	0.2	180.7	129.2	39.8
Taiwan	6.4	6.8	(5.2)	11.7	(45.0)	29.6	16.6	78.2
Singapore	186.5	56.5	230.2	125.0	61.5	478.4	169.5	182.3
Others	4.1	0.9	337.9	2.9	1.3	14.9	4.6	220.5
	417.4	177.0	135.9	366.4	51.0	1269.5	514.6	146.7

Source: Company



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Signed

Victor Wan Kum Seng Head of Research

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Ratings:	Description:
BUY	Total return is expected to exceed 15% in the next 12 months
TRADING BUY	Total return is expected to exceed 10% in the next 3 months
NEUTRAL	Total return is expected to be between -15% to 15% in the next 12 months
SELL	Total return is expected to be below 15% in the next 12 months
TRADING SELL	Total return is expected to be below 10% in the next 3 months
NOT RATED	The stock is not within regular research coverage

Abbreviation

Abbreviation	Definition	Abbreviation	Definition
PER	Price Earnings Ratio	CAGR	Compounded Annual Growth Rate
PEG	PER to Growth	CAPEX	Capital Expenditure
EPS	Earnings per Share	DPS	Dividend per Share
FYE	Financial Year End	ROA	Return on Asset
FY	Financial Year	ROE	Return on Equity
CY	Calendar Year	PBT	Profit Before Tax
MoM	Month-on-Month	PAT	Profit After Tax
QoQ	Quarter-on-Quarter	EV	Enterprise Value
YoY	Year-on-Year	EBIT	Earnings Before Interest And Tax
YTD	Year-to-Date	EBITDA	EBIT Depreciation & Amortisation
p.a.	Per Annum	WACC	Weighted Average Cost of Capital
DCF	Discounted Cash Flow	NTA	Net Tangible Asset
FCF	Free Cash Flow	BV	Book Value
NAV	Net Asset Value		

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