KELINGTON GROUP BERHAD ("KGB")
(Company No. 501386-P)
Statement of Profit or Loss and Other Comprehensive Income
For The 3rd Quarter Ended 30 September 2017

The unaudited financial results of Kelington Group Berhad and its subsidiaries (the "Group") for the year ended 30 September 2017 are as follow:-

	Note	Unaudited Current Qtr Ended 30/9/2017 RM'000	Unaudited Previous Qtr Ended 30/9/2016 RM'000	+ - %	Unaudited 9-months Period up to 30/9/2017 RM'000	Unaudited 9-months Period up to 30/9/2016 RM'000	+ - %
Revenue		87,226	61,175	+43	213,351	234,145	-9
Cost of sales		(74,736)	(54,920)		(186,279)	(208,275)	
Gross profit		12,490	6,255		27,072	25,870	
Other income		163	415		479	1,285	
Administrative expenses		(5,922)	(4,905)		(13,956)	(12,029)	
Selling and distribution expenses		(245)	(375)		(845)	(760)	
Other expenses		(1,772)	849		(2,645)	(9,563)	
Results from operating activities		4,714	2,239	+111	10,105	4,803	+110
Finance costs		(245)	(165)		(579)	(479)	
Profit before taxation for the financial	period	4,469	2,074	+115	9,526	4,324	+120
Taxation	B5	(1,232)	(57)		(1,938)	(198)	
Profit after taxation for the financial p	eriod	3,237	2,017	+60	7,588	4,126	+84
Other comprehensive income/(expens	ses), net of tax						
Foreign currency translation		158	(16)		1,013	(993)	
		158	(16)		1,013	(993)	
Total comprehensive income for the po	eriod	3,395	2,001		8,601	3,133	
Profit attributable to:							
Shareholders of the Company		3,248	2,020	+61	7,652	4,116	+86
Non-controlling interests		(11)	(3)		(64)	10	
Profit after taxation for the financial p	eriod	3,237	2,017	+60	7,588	4,126	+84
Total comprehensive income attributa	ble to:						
Shareholders of the Company		3,407	1,959		8,674	3,101	
Non-controlling interests		(12)	42		(73)	32	
Total comprehensive income for the po	eriod	3,395	2,001		8,601	3,133	
Basic earnings per ordinary share (ser	ı):						
Basic earnings per share (sen)	B10	1.41	0.92		3.36	1.87	
Diluted earnings per share (sen)	B10	1.38	0.92		3.29	1.87	

The Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with KGB's audited consolidated financial statements for the financial year ended 31 December 2016 and the accompanying explanatory notes enclosed to the interim financial statements.

# KELINGTON GROUP BERHAD ("KGB") (Company No. 501386-P) Statement of Financial Position As at 30 September 2017

	Unaudited As At 30/9/2017 RM'000	Audited As At 31/12/2016 RM'000
ASSETS Non-current assets Property, plant & equipment Goodwill on consolidation Development costs Other receivables Non-current tax assets	7,854 6,495 3 - -	8,329 6,479 17 184 349
	14,352	15,358
Current assets Inventories Amount owing by contract customers Trade receivables Other receivables, prepayments and deposits Current tax assets Cash and cash equivalents	608 60,656 73,297 11,179 332 35,943	167 68,906 59,301 12,765 851 42,597
	182,015	184,587
TOTAL ASSETS	196,367	199,945
EQUITY AND LIABILITIES Equity Share capital Share premium Retained earnings Other reserve Treasury share	24,140 1,686 34,706 15,306 (534)	22,238 1,315 29,341 14,289 (608)
Total Equity attributable to Shareholders of the Company	75,304	66,575
Non-controlling interests	504	418
Total Equity	75,808	66,993
Non-current liabilities Deferred tax liabilities Long-term borrowings	158 464	158 897
	622	1,055
Current liabilities  Amount owing to contract customers Trade payables Other payables and accruals Current tax liabilities Bank overdraft Short term borrowings	36,325 35,921 20,149 1,048 451 26,043	40,550 45,921 21,219 543 - 23,664
	119,937	131,897
Total liabilities	120,559	132,952
TOTAL EQUITY AND LIABILITIES	196,367	199,945
Net Assets Per Share Attributable to ordinary Equity holders of the company (RM)	0.3298	0.2994

The Statement of Financial Position should be read in conjunction with the audited consolidated financial statements of KGB for the financial year ended 31 December 2016 and the accompanying explanatory notes enclosed to the interim financial statements.

KELINGTON GROUP BERHAD ("KGB")
(Company No. 501386-P)
Condensed Consolidated Statements of Changes in Equity
For The 3rd Quarter Ended 30 September 2017

		<   <								T-4-1
	< Share Capital RM'000	Share Premium RM'000	Non Dis Capital Reserve RM'000	stributable ESOS and ESS Reserve RM'000	Exchange Fluctuation Reserve RM'000	Treasury Share RM'000	Distributable  Retained Earnings RM'000	Total RM'000	Interest RM'000	Total Equity RM'000
As at 1 January 2017	22,238	1,315	8,985	371	4,933	(608)	29,341	66,575	418	66,993
Profit after taxation for the financial period Other comprehensive expense, net of tax:	-	-	-	-	-	-	7,652	7,652	(64)	7,588
- Foreign currency translation	-	-	-	-	1,022	-	-	1,022	(9)	1,013
Total comprehensive (expense)/ income for the financial period	-	-	-	-	1,022	-	7,652	8,674	(73)	8,601
Contributions by and distribution to owners of the company:										
<ul> <li>purchase of treasury shares</li> <li>Investment/ Acquisition in a subsidiary:</li> </ul>	-	-	-	-	-	74	-	74	-	74
- Ace Gases Sdn Bhd - Hiti Engineering (M) Sdn Bhd	- -	- -	- -	- -	- -	- -	- -	-	110 49	110 49
- dividend paid for the period	-	-	-	-	-	-	(2,287)	(2,287)		(2,287)
<ul> <li>Employees' share scheme reserve</li> <li>Employees' share option exercise</li> </ul>	1,902	371	-	366 (371)	-	-	-	366 1,902	-	366 1,902
Total recognised income and expense for the period	1,902	371	-	(5)	-	74	(2,287)	55	159	214
As at 30 September 2017	24,140	1,686	8,985	366	5,955	(534)	34,706	75,304	504	75,808
As at 1 January 2016	22,008	760	8,985	555	5,716	(607)	21,581	58,998	401	59,399
Profit after taxation for the financial period	-	-	-	-	-	-	4,116	4,116	10	4,126
Other comprehensive income, net of tax: - Foreign currency translation differences	-	-	-	-	(1,015)	-	-	(1,015)	22	(993)
Total comprehensive income for the financial period	-	-	-	-	(1,015)	-	4,116	3,101	32	3,133
Contributions by and distribution to owners of the company:										
- dividend paid for the period	-	-	-	-	-	- *	(1,106)	(1,106)	-	(1,106)
<ul> <li>purchase of treasury shares</li> <li>Employee's share options exercised</li> </ul>	230	356	-	<u>-</u>	-	-	-	- 586	-	586
Total transactions with owners	230	356	-	-	-	-	(1,106)	(520)	-	(520)
As at 30 September 2016	22,238	1,116	8,985	555	4,701	(607)	24,591	61,579	433	62,012

The Condensed Consolidated Statements of Changes in Equity should be read in conjunction with KGB's audited consolidated financial statements for the financial year ended 31 December 2016 and the accompanying explanatory notes enclosed to the interim financial statements.

ESOS: Employee Shares Option Scheme

ESS: Employee Share Scheme

<sup>\* : -</sup> Less than RM1,000

# KELINGTON GROUP BERHAD ("KGB") (Company No. 501386-P) Condensed Consolidated Statement of Cash Flow For The 9-Months Period Ended 30 September 2017

	Unaudited 9-Months Ended 30/9/2017 RM'000	Unaudited 9-Months Ended 30/9/2016 RM'000
CASH FLOWS FOR OPERATING ACTIVITIES Profit before taxation	9,526	4,324
Adjustments for:- Amortisation of development cost Depreciation of property, plant and equipment Equipment written off Impairment loss on trade receivables Impairment loss on due from customer on contruction contract Interest expense Interest income Loss on disposal of equipment Share-based payments Writeback of impairment loss on trade receivables Unrealised loss on foreign exchange	15 955 10 589 640 503 (147) 60 366 (44) 530	14 846 4 3,808 3,393 314 (52) 64 - - 72
Operating profit before working capital changes Increase in inventory Decrease in amounts owing by/to contract customers Increase in trade and other receivables Decrease in trade and other payables	13,003 (441) 3,386 (13,040) (11,078)	12,787 (28) 19,519 (26,254) (15,842)
CASH FOR OPERATIONS Income tax paid Interest paid Interest received	(8,170) (584) (503) 147	(9,818) (243) (314) 52
NET CASH FOR OPERATING ACTIVITIES	(9,110)	(10,323)
CASH FLOWS FOR INVESTING ACTIVITIES  Purchase of plant and equipments  Proceeds from resale of treasury shares  Proceeds from disposal of equipment  Placement of fixed deposit pledged with licensed bank  Withdrawal of cash pledged with licensed bank  Net cash outflow on acquisition of a subsidiary (Note 1)  Capital contribution from non-controlling interests	(640) 74 81 (1,446) - (248) 100	(1,636) - 238 (653) 531 -
NET CASH FOR INVESTING ACTIVITIES	(2,079)	(1,520)
CASH FLOWS FROM FINANCING ACTIVITIES Dividend paid Drawdown of revolving credit Repayment of trust receipts Repayment of hire purchase obligations Repayment of term loan Proceeds from exercise of employee's share options Repayment of bankers'acceptance Drawdown of invoice financing Drawdown of factoring loan Drawdown of foreign currency loan	(2,287) 4,822 (6,900) (176) (6,819) 1,902 (176) 11,195	(1,106) 8,114 (2,362) (232) (8,944) 586 13,230 4,862 447
NET CASH FROM FINANCING ACTIVITIES	1,561	14,595
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(9,628)	2,752
EFFECT OF FOREIGN EXCHANGE RATE CHANGES	1,077	(615)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE FINANCIAL PERIOD	34,361	18,983
CASH AND CASH EQUIVALENTS AT END OF THE FINANCIAL PERIOD	25,810	21,120
Cash and cash equivalents at the end of financial period comprise the fol	lowing:	
Cash and bank balances Fixed deposits Bank overdraft	17,479 18,464 (451)	22,442 7,815 (983)
Less: fixed deposits pledged with licensed banks	35,492 (9,682)	29,274 (7,815)
Less: cash at bank pledged with a licensed bank	25,810	(339) 21,120
=	23,010	21,120

The Condensed Consolidated Statement of Cash Flow should be read in conjunction with the audited consolidated financial statements of KGB for the year ended 31 December 2016 and the accompanying explanatory notes enclosed to the interim financial statements.

# Note 1

On 6 February 2017, the Company had acquired 3,528,000 ordinary shares, representing 49% of the total issued and paid-up capital of HITI Engineering (M) Sdn. Bhd. (Company No. 151260-M) ("HITI") for a total consideration of RM303,121.65.

The fair value of the net assets acquired and cash flow arising from the acquisition as at acquisition date is as follows: -

	RM'000
Other receivables	261
Cash and cash equivalents Prepaid tax Other payables	55 44 (8)
Net Assets Less: NCI	352 (49)
Purchase consideration	303
Cash and cash equivalents of a subsidiary acquired	(55)
Exchange difference Net cash outflow on acquisition in a subsidiary company	248

#### Part A - Explanatory Notes Pursuant to MFRS 134

#### 1. Basis of Preparation

The financial statements of the Group are prepared under the historical cost convention and modified to include other bases of valuation as disclosed in other sections under significant accounting policies, and in compliance with Malaysian Financial Reporting Standards ("MFRSs"), International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia. The interim financial statements are unaudited and have been prepared in accordance with the requirements of MFRS 134: Interim Financial Reporting and in accordance to the requirements of Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Malaysia").

The interim financial statements should be read in conjunction with KGB's audited consolidated financial statements for the financial year ended ("FYE") 31 December 2016. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2016.

The accounting policies and methods of presentation and computation adopted in this interim financial report are consistent with those adopted in the most recent annual financial statements for the FYE 31 December 2016.

The Group has not applied in advance the following accounting standards and interpretations (including the consequential amendments) that have been issued by the Malaysian Accounting Standards Board (MASB) but are not yet effective for the current financial year:-

#### MFRSs and/or IC Interpretations (Including the Consequential Amendments) **Effective date** MFRS 9 Financial Instruments (IFRS 9 issued by IASB in July 2014) 01 January 2018 MFRS 15 Revenue from Contracts with Customers 01 January 2018 MFRS 16 Leases 01 January 2019 IC Interpretation 22 Foreign Currency Transactions and Advance Consideration 01 January 2018 IC Interpretation 23 Uncertainty over Income Tax Treatments 01 January 2019 Amendments to MFRS 2: Classification and Measurement of Share-based Payment 01 January 2018 Amendments to MFRS 4: Applying MFRS 9 Financial Instruments with MFRS 4 Insurance 01 January 2018 Amendments to MFRS 10 and MFRS 128 (2011): Sale or Contribution of Assets between an Deferred until further notice Investor and its Associate or Joint Venture Amendments to MFRS 15: Effective Date of MFRS 15 01 January 2018 Amendments to MFRS 15: Clarifications to MFRS 15 'Revenue from Contracts with Customers' 01 January 2018 Amendments to MFRS 107: Disclosure Initiative 01 January 2017 Amendments to MFRS 112: Recognition of Deferred Tax Assets for Unrealised Losses 01 January 2017

The adoption of the above accounting standards and interpretations (including the consequential amendments) is expected to have no material impact on the financial statements of the Group upon their initial application.

Revenue on contracts is recognised on the percentage of completion method unless the outcome of the contract cannot be reliably determined, in which case revenue on contracts is only recognised to the extent of contract costs incurred that are recoverable. Foreseeable losses, if any, are provided for in full as and when it can be reasonably ascertained that the contract will result in a loss. The stage of completion is determined based on the proportion that the contract costs incurred for work performed to date bear to the estimated total contract costs.

# 2. Status of Audit Qualification

There were no audit qualification to the annual audited financial statements of the Group for the FYE 31 December 2016.

# 3. Segmental Information

The operating segments reporting is not presented as the Group principally involved in the business of providing engineering services and general trading specifically in the provision of ultra-high purity gas and chemical delivery systems solutions.

# Geographical information

In presenting information on the basis of geographical segments, segment revenue and results are based on the geographical location of customers. The carrying value of segment assets are based on the geographical location of the assets.

	Reve	enue	Non-curre	ent Assets
	30/09/2017 RM'000	30/09/2016 RM'000	30/09/2017 RM'000	30/09/2016 RM'000
Malaysia China Taiwan Singapore Indonesia Philipines Other	94,537 38,364 27,001 47,668 3,720 2,061	56,005 29,469 22,146 112,263 8,381 5,880	5,630 1,151 296 7,275 - - -	6,172 1,159 700 8,621 - -
	213,351	234,145	14,352	16,652

# 4. Unusual Items

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the current quarter ended 30 September 2017.

# **KELINGTON GROUP BERHAD ("KGB")** (Company No. 501386-P) EXPLANATORY NOTES TO THE QUARTERLY REPORT FOR THE FINANCIAL YEAR ENDED 30 SEPTEMBER 2017

#### 5. Material Changes in Estimates

There were no material changes in estimates used in the preparation of the financial statements in the current financial quarter as compared with the previous financial quarters or financial year.

#### 6. Seasonal or Cyclical Factors

The interim operations of the Group were not affected by any significant seasonal or cyclical factors during the quarter under review.

#### 7. Dividends Paid

The Board of Directors of KGB recommended the payment of a final tax-exempt dividend of 1 sen per ordinary share (FYE 31 December 2015: 0.5 sen per ordinary share) amounting to RM2,287,143 in respect of the FYE 31 December 2016 had been approved by the shareholders of KGB during the Seventeenth Annual General Meeting of KGB which was held on 13 June 2017. The dividend was paid on 2 August 2017.

#### 8. Valuation of Property, Plant and Equipment

Property, plant and equipment of the Group were not revalued during the current quarter under review. As at 30 September 2017, all the property, plant and equipment were stated at cost less accumulated depreciation.

### 9. Movement of Debt And Equity Securities

There were no issuance, cancellation, resale and repayment of debt and equity securities during the current quarter under review.

#### 10. Changes in Composition of the Group

There has been no change in the composition of the Group during the current quarter under review:

#### 11. Discontinued Operation

There were no discontinued operations within the activities of the Group for the quarter under review.

#### 12. Capital Commitments

There were no capital commitments for the purchase of any property, plant and equipment or any other expenses that were not accounted for in the financial statements of the current quarter under review.

# 13. Changes in Contingent Liabilities and Contingent Assets

Company						
As at	As at					
30/9/2017 Unaudited RM'000	30/9/2016 Unaudited RM'000					

# Contingent liabilities

Corporate quarantees given to licensed banks for credit facilities granted to subsidiaries

13,658 22,105

# 14. Material Subsequent Events

There has been no material subsequent events after the quarter ended 30 September 2017.

#### B. Additional information required by the Bursa Malaysia's Listing Requirements

#### 1 Review Of Performance

	Current Year Quarter	Preceding Year Corresponding Quarter	Changes		Current Year-to-date	Preceding Year Corresponding Period	Change	
	30/09/2017 RM'000	30/09/2016 RM'000	Amount RM'000	%	30/09/2017 RM'000	30/09/2016 RM'000	Amount RM'000	%
Revenue	87,226	61,175	26,051	43%	213,351	234,145	(20,794)	-9%
Operating profit	4,714	2,239	2,475	111%	10,105	4,803	5,302	110%
Profit before tax	4,469	2,074	2,395	115%	9,526	4,324	5,202	120%
Profit after tax	3,237	2,017	1,220	60%	7,588	4,126	3,462	84%
Profit attributable to shareholders of the company	3,248	2,020	1,228	61%	7,652	4,116	3,536	86%

#### (a) Current Quarter vs. Previous Year Corresponding Quarter

	Revenue  Currency Year  Quarter  30/09/2017  RM'000	Revenue Preceding Year Corresponding Quarter 30/09/2016 RM'000
Ultra High Purity Process Engineering General Contracting Industrial Gases Total	30,368 25,459 31,283 116 87,226	5,865 6,841 48,469 - 61,175
Total	07,220	01,173

The Group's revenue for the quarter ended 30 September 2017 ("3Q2017") recorded an increase of 43% to RM87.23 million, as compared to RM61.18 million from the same period last year ("3Q2016"), mainly contributed by an increase in revenue contributions from the Ultra High Purity division, which grew by 418% year-on-year ("y-o-y") and Process Engineering division (+272% year-on-year). In 3Q2017, the newly established Industrial Gases division has seen steady growth every quarter and contributed RM0.12 million to the Group's revenue.

During the quarter under review, revenue across all of the Group's key operating markets grew. Malaysia recorded the highest growth of 62% y-o-y, followed by Singapore (+50% y-o-y), Taiwan (+48% y-o-y), as well as China (+43% y-o-y).

3Q2017 gross profit margins increased to 14.3% as compared to 10.2% in 3Q2016. The increase is attributable to the Group's stronger operational efficiencies and more favourable project mix. Revenue contributions from the Ultra High Purity and Process Engineering division, which carry higher profit margins, increased to 64% of the Group's total revenue in 3Q2017 as compared to 22% in 3Q2016. As a result, 3Q2017 gross profit doubled to RM12.5 million from RM6.3 million in 3Q2016.

Subsequently, 3Q2017 Profit before tax ("PBT") more than doubled to RM4.47 million as compared to RM2.07 million in 3Q2016. PBT margins increased to 5.1% from 3.4% in the previous year.

The effective tax rate in 3Q2017 stood at 28%, higher than the statutory tax rate. This is due to the expiry of the Pioneer Status of one of the Group's whollyowned subsidiary, Kelington Technologies Sdn Bhd in May 2017 as well as certain non-deductible expenses incurred by the Group in 3Q2017.

Hence, the Group's 3Q2017 profit after tax ("PAT") recorded a growth of 60% to RM3.24 million as compared to RM2.02 million in 3Q2016.

# (b) Current Year-to date vs. Previous Year-to date

For the nine months period ended 30 September 2017 ("9M2017"), the Group recorded a revenue of RM213.35 million, 9% lower as compared to the previous year's corresponding period. The decrease is a result of the management's efforts to focus more on bottom-line profit growth as compared to top-line revenue growth by optimizing the Group's project mix and improving cost control.

In 9M2017, revenue from the Process Engineering division grew by 191% y-o-y. Revenue from the Ultra High Purity division decreased by 37% due to the absence of revenue recognition from a major project in Singapore secured in 2015 which has been completed. The newly established Industrial Gases division contributed revenue of RM0.45 million.

	Revenue 30/09/2017 RM'000	% of total	Revenue 30/09/2016 RM'000	% of total
Ultra High Purity	85,946	40%	136,695	58%
Process Engineering	45,820	21%	15,736	7%
General Contracting	81,136	38%	81,714	35%
Industrial Gases	449	0%	-	-
Total	213,351		234,145	

In 9M2017, the largest revenue growth was from Malaysia (+69% y-o-y). This was followed by China (+30% y-o-y) and Taiwan (+22% y-o-y). Revenue from Singapore declined by 58% y-o-y due to the absence of revenue recognition of a major project which has been completed as stated above.

Cost optimization efforts led to an improvement in gross profit margins to 12.7% in 9M2017 from 11.0% in 9M2016.

PBT improved 120% y-o-y to RM9.53 million with PBT margin increasing to 4.5% from 1.9% in the previous year. The was due to the lower provision of impairment losses on projects and receivables (RM1.23 million in 9M2017 versus RM7.20 million in 9M2016).

 $As for PAT, the Group \ recorded \ 84\% \ growth \ y-o-y \ to \ RM7.59 \ million \ against \ RM4.13 \ million \ in the same \ period \ last \ year.$ 

# 1 Review Of Performance (Cont'd)

(c) Variation of Results Against Preceding Quarter

	Current Quarter	Immediate Preceding Quarter	Changes	
	30/09/2017 RM'000	30/06/2017 RM'000	Amount RM'000	%
Revenue	87,226	69,622	17,604	25%
Operating profit	4,714	2,825	1,889	67%
Profit before tax	4,469	2,656	1,813	68%
Profit after tax	3,237	2,315	922	40%
Profit attributable to shareholders of the company	3,248	2,336	912	39%

The Group's revenue increased by 25% quarter on quarter ("q-o-q") or RM17.60 million to RM87.23 million as compared to RM69.62 million, on the back of improved revenue from the Singapore, China and Taiwan markets for projects across the General Contracting, Project Engineering, and Industrial Gases divisions.

On a q-o-q comparison, gross profit margins strengthened to 14.3% from 12.8% and PBT margins increased to 5.1% from 3.8%. Hence, gross profit and PBT rose by 40% and 68% respectively.

Income tax expense rose to RM1.23 million from RM0.34 million in the previous quarter due to the reasons stated above. Net profit grew q-o-q by 40%.

# (d) Statement of Financial Position

Financial Indicators	As at 30/9/2017 RM'000	As at 31/12/2016 RM'000	As at 30/9/2016 RM'000
Total assets	196,367	199,945	198,205
Total equity	75,808	66,993	62,012
Debt	26,958	24,561	35,597
Deposits, cash & bank balance	35,943	42,597	30,257
Net debt	(8,985)	(18,036)	5,340
Net debt-to-Equity	(0.12)	(0.27)	0.09

The proceeds of RM1.90 million injected from the employees shares option exercise and continuous quarterly profit contributed to the growth in total equity to RM75.81 million.

The Group's financial position has strengthened from a net gearing level of 0.09x a year ago to a net cash position as at 30 September 2017 with total cash of RM35.9 million exceeding total debt of RM27.0 million.

The majority of the Group's debt are short term in nature and are used for project financing purposes. In one year, total debt was pared down by RM8.7 million as the Group settled the loan in tandem with completion of projects. Net cash per share stood at 3.7sen.

# 2 Commentary Of Prospects

The Group remains committed to strengthen and grow its market position especially in China, which is amongst the top three largest spending countries on fab equipment. China is expected to be the key growth driver for the global semiconductor industry in 2017 and 2018. In light of this, the Group has recently increased its project biddings and has clinched multiple projects from major global semiconductor foundries in China.

The scope of these projects are mainly for the "base build" works which is the backbone of a new manufacturing facility. In the coming years, as the manufacturing facility scales up its production capacity, the Group will also have the opportunity to secure the subsequent "hook up" jobs which entail connecting the backbone to new tools and equipment.

Year-to-date, the Group had secured new projects amounting to approximately RM292 million. The Group continues to record a healthy orderbook growth and combined with the carried forward orderbooks, the Group has an orderbook on hand of RM454 million, of which RM241 million remains outstanding. The progress billing of the outstanding orderbook will contribute positively to the Group's financial performance.

In an effort to expand the revenue stream, the Group ventured into the Industrial Gases business, as announced on 28 March 2017. The Group secured its first 10-year contract in this business division from a major photovoltaic manufacturer which is expected to contribute positively commencing the next financial year ending 31 December 2018. The Group aims to expand further into this business as it will add a stable and recurring income stream to the Group.

The Group's key operations outside Malaysia, which are Taiwan, China and Singapore are carried out in the respective local currencies of those countries. Hence, the Group enjoys a natural currency hedge and this minimizes the Group's exposure to the fluctuations in the currency markets.

#### 3 Profit Forecast and Profit Guarantee

The Company did not announce any profit forecast or profit estimate for the FYE 31 December 2017 in any public document and hence this information is not applicable.

# 4 Profit for the Period

	Quarter ended		Year-to-da	te ended
	30/09/2017 RM'000	30/09/2016 RM'000	30/09/2017 RM'000	30/09/2016 RM'000
Profit for the period is arrived at after				
crediting/ (charging):				
Interest income	65	20	147	52
Interest expense	(53)	(141)	(503)	(314)
Impairment loss on trade receivables	(267)	-	(589)	(3,808)
Impairment loss on due from customer on				
construction contracts	(640)	(22)	(640)	(3,393)
Depreciation and amortisation	(315)	(310)	(955)	(860)
Equipment written off	(9)	-	(10)	(4)
Unreaslised Foreign exchange (loss)/gain	(572)	1,277	(530)	72
Realised Foreign exchange (loss)/gain	146	48	(30)	785
Loss on disposal of equipment	-	-	(60)	(64)
Writeback on impairment loss on trade				
receivables	-	-	44	-

Save as disclosed above, the other items as required under Appendix 9B, Part A(16) of the Bursa Listing Requirements are not applicable.

# 5 Taxation

Current quarter ended 30/9/17 RM'000	Year to date ended 30/9/17 RM'000
1,232	1.938
	ended 30/9/17 RM'000

The effective tax rate of the Group for the current financial period under review is lower than the statutory tax rate mainly due to certain income arising from KGB's subsidiaries, Kelington Technologies Sdn Bhd, which are Pioneer Status Companies being tax exempted.

# 6 Corporate Proposal

There were no outstanding corporate proposals announced but not completed as at the current quarter under review.

# 7 Group Borrowings

The borrowings as at 30 Septebmer 2017 versus 30 September 2016 are as follows:

	As At 30 September 2017					
	Curren Liabilities		Non-current Liabilities		Total Borrowings	
	Foreign Currency ('000)	RM'000	Foreign Currency ('000)	RM'000	Foreign Currency ('000)	RM'000
<u>Secured</u>						
Hire purchase	-	169	-	360	-	529
Term Loan	NTD 16,475	2,394	-	104	NTD 16,475	2,498
Revolving loan	SGD 200	11,322	-	-	SGD 200	11,322
Factoring	-	-	-	-	-	-
Foreign currency loan	-	-	-	-	-	-
Import Loan/Invoice financing	SGD 11,945	12,158	-	-	SGD 11,945	12,158
Bank draft	-	451	-	-	-	451
Letter of credit	-	-	-	-	-	-
Unsecured						
Nil	-	-	-	-	-	-
		26,494		464		26,958
Weighted average interest rate of borrowings				5.43%		
Proportion of borrowings between fixed interest rate and floating interest rate				92%:8%		

There is no material changes during the nine months ended 30 September 2017. The increase in borrowings mainly used for working capital.

#### 7 Group Borrowings (Cont'd)

	As At 30 September 2016					
	Curren Liabilities		Non-current Liabilities		Total Borrowings	
	Foreign Currency ('000)	RM'000	Foreign Currency ('000)	RM'000	Foreign Currency ('000)	RM'000
Secured						
Hire purchase	- NTD 13,555,	721	-	30	- NTD 13,555,	751
Term Loan	SGD37	2,045	-	165	SGD37	2,210
Revolving loan	SGD 1,000	13,114	-	-	SGD 1,000	13,114
Factoring Foreign currency loan	SGD 1,605 USD 110	4,862 447	-	-	SGD 1,605 USD 110	4,862 447
Import Loan/Invoice financing	SGD 1,070, RMB16,112	13,230	-	-	SGD 1,070, RMB16,112	13,230
Bank draft Letter of credit		983 -	-	-		983 -
<u>Unsecured</u>						
Nil	-	-	-	-	-	-
		35,402		195	]	35,597
Weighted average interest rate of borrowings				4.99%		
Proportion of borrowings between fixed interest rate and floating interest rate				94%:6%		

The material changes to borrowings of the Group during the nine months ended 30 September 2016 mainly used for project undertaken in Taiwan, Singapore and China. It would be fully repaid upon the completion of the jobs.

#### 8 Material Litigation

Save as disclosed below, as at the date of this quarterly report, neither KGB nor any of its subsidiaries is engaged in any material litigation, claims or arbitration, either as plaintiff or defendant, and the Board has no knowledge of any proceedings pending or threatened against the Company and/or its subsidiaries or of any fact likely to give rise to any proceedings, which may materially or adversely affect the financial position or business of the Group:-

#### (1) Updates on legal proceeding against Hui Neng Mechanical & Electrical Engineering Co. ("Hui Neng")(27518963)

On 29 June 2016, the Judge has decided in favour of Kelington Taiwan and allowed Kelington Taiwan's claim of NTD34,234,442 (equivalent to RM4,279,305) being the net amount after deducting Hui Neng's progress claim of NTD1,765,558, plus all interest thereon since 13 March 2015 until full and final settlement and that all litigation cost shall be borne by Hui Neng.

On 25 July 2016, Hui Neng has submitted an appeal to the Court.

On 14 October 2016, Hui Neng has submitted a written plea to the High Court, Taiwan. On 9 December 2016, Kelington Taiwan answered to the plea submitted by Hui Neng to the High Court.

On 19 January 2017, High court decided to call the witnesses to Court to give evidence on the next hearing. On 24 February 2017, 7 April 2017, 18 May 2017, 6 July 2017, 25 August 2017, 28 September 2017 and 16 November 17, High court had heard the evidences given by the witnesses and fixed the next hearing on 21 December 2017.

The Company will announce further developments on the above matter in due course.

(2) Updates on legal proceeding between Kelington Technologies Sdn Bhd ("KTSB"), a wholly owned subsidiary of Kelington, against Australian Marine Technology (License No.:631371, DCCI No.:184436) and Eric Robert Bowra (Passport No.:E4011930), one of the guarantors for the works performed for Australian Marine Technology (Collectively referred as the "Defendants")

On 5 October 2016, KTSB filed a Writ and Statement of Claim at the High Court of Kuala Lumpur against Australian Marine Technology ["AMT"], a company incorporated in Dubai, United Arab Emirates; and Eric Robert Bowra one of the guarantors in the project undertaken by KTSB for AMT, to claim for the sum of USD702,206.13 or equivalent to RM 2,893,089.26 (based on exchange rate of RM4.12 to USD1) together with interest and foreign exchange loss thereon ["Claimed Sum"].

KTSB was appointed by AMT to perform projects works in Dubai, United Arab Emirates and an invoice was issued to AMT on 19 August 2015 for the works done. KTSB had issued a letter of demand dated 23 May 2016 to AMT and two (2) guarantors in the project, namely, Mr Koh Chen Tien (NRIC No.:551002-04-5095) and Eric Robert Bowra (Passport No.:E4011930) to demand for the payment from AMT but to no avail from the defendants.

The Company has engaged a lawyer to file a Writ and Statement of Claim against the defendants by virtue of the defendants' obligation as principal debtor / guarantor in the said project for the Claimed Sum. In addition, the Company will pursue the matter separately with Mr Koh Chen Tien via a Settlement Agreement entered between KTSB and Mr Koh Chen Tien on 25 July 2016.

KELINGTON GROUP BERHAD ("KGB") (Company No. 501386-P) EXPLANATORY NOTES TO THE QUARTERLY REPORT FOR THE FINANCIAL YEAR ENDED 30 SEPTEMBER 2017

#### Material Litigation (Cont'd)

(2) Updates on legal proceeding between Kelington Technologies Sdn Bhd ("KTSB"), a wholly owned subsidiary of Kelington, against Australian Marine Technology (License No.:631371, DCCI No.:184436) and Eric Robert Bowra (Passport No.:E4011930), one of the guarantors for the works performed for Australian Marine Technology (Collectively referred as the "Defendants") (Cont'd)

On 5 December 2016, the Court has fixed the action for further case management on 27 February 2017 for completing the service of the court papers on the Defendants. Further, the Court has set down the action for trial on 29 May 2017.

On 27 February 2017, the Court has fixed the action for further case management on 21 March 2017 to update the Court on service of the Writ and Statement of Claim on the Defendants.

On 21 March 2017, the Court allowed the Company's application to extend the validity of the Writ until 4 October 2017 pending service of the same by Ministry of Foreign Affairs of Malaysia. The trial date originally fixed on 29 May 2017 was vacated and re-fixed on 8 November 2017. The Court has fixed the action for the next case management on 29 May 2017.

On 29 May 2017, the Court has fixed the action for the final case management on 6 July 2017 to update the Court on the service of the Writ and Statement of Claim on the Defendants.

On 6 July 2017, the Court has fixed the action for the final case management on 17 July 2017 to effect service of the Writ and Statement of Claim on the Defendants.

On 17 July 2017, the Court refused to grant further extension of time for Ministry of Foreign Affairs of Malaysia to attempt service of the cause papers on the Defendants and struck off the Writ with liberty to file afresh.

The timeframe to attempt service of the cause papers by the Consulate General of Malaysia is out of the Company's control and the Company will make further announcement if the next cause of action is decided, including the possibility of file afresh.

### (3) Updates on adjudication proceeding between KTSB, a wholly owned subsidiary of Kelington, against Biocon Sdn. Bhd.

On 28 February 2017, KTSB (Company No.: 562280-U"), a wholly owned subsidiary of Kelington served a Notice of Adjudication to Biocon Sdn. Bhd. (Company No. 930330-U) ("Biocon") in accordance with Section 7 and 8 of Construction Industry Payment & Adjudication Act 2012 ("CIPAA") to seek following reliefs or remedies from Biocon:-

Payment amounting to RM5,027,062.04 (inclusive of interest and Goods and Service Tax ("GST")) being the outstanding payment due to KTSB; Interest on the unpaid amounts from the date of payment was due to the date full payment is received (The interest rate on the unpaid amounts is 7.65% p.a.); and all cost incurred by KTSB in referring the dispute to adjudication, including but not limited to KTSB's claim consultant's cost, the registration and administrative fee of Kuala Lumpur Regional Centre of Arbitration, and the adjudicator's fee.

On 16 July 2013, KTSB was appointed by Biocon as the Contractor pursuant to three (3) Purchase Orders under reference numbers BSDN/PROJ/SV/1300063, BSDN/PROJ/SV/1300064, BSDN/PROJ/SV/1300065 dated 16th July 2013 ("Contract") for the supply and installation of specialty gas system, clean piping and stainless steel piping work for the Biocon's factory in Nusajaya, Johor ("Works"). The Works were completed on 4th December 2015.

On 22 December 2016, KTSB ("Claimant") served a Payment Claim to Biocon ("Respondent") in accordance with Section 5 of CIPAA for the sum of RM6,183,648.07 (inclusive of interest) as Biocon had failed to make payment to KTSB.

On 12 January 2017, Biocon made a partial payment of RM1,342,022.00 (exclusive of interest and GST) to KTSB.

On 29 May 2017, the following procedures under the CIPAA had been completed:

- (i) KTSB submitted an Adjudication Claim (Form 7) dated 17 April 2017; (ii) Adjudication Response (Form 8) dated 12 May 2017 received from Biocon;
- (iii) KTSB submitted an Adjudication Reply (Form 9) dated 25 May 2017.

On 10 July 2017, The Adjudicator's Decision was as follows:-

- (i) The Respondent should pay the Claimant the sum of RM4,593,743.36;
- (ii) The Respondent should pay the Claimant simple interest at the rate of 5% per annum on the said sum of RM4,593,743.36 from the date of the Adjudication Decision until full and final settlement.
- (iii) The Respondent should pay the Claimant:
  - a. The Claimant's adjudication costs including the cost of the Claimant's Expert, which shall be taxed by the court;
  - b. Advanced Payments to Kuala Lumpur Regional Centre for Arbitration (KLRCA) as security deposit; and
  - c. Interest of 5% p.a. calculated from the date of the adiudication decision until full and final settlement.

The Company will announce further developments on the above matter in due course.

# **Dividends Payable**

There were no dividends proposed during the current quarter ended 30 September 2017.

# 10 Earnings Per Share

The earnings per share for the quarter and cumulative year to date are computed as follow:

	Current Quarter Ended		Cumulative Year	
	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Profit After Taxation attributable to owners of the company (RM'000)	3,248	2,020	7,652	4,116
Weighted average number of ordinary shares in issue ('000)	229,834	220,262	227,859	220,262
Basic Earnings Per Share (Sen)	1.41	0.92	3.36	1.87
Diluted Earnings Per Share (Sen) #	1.38	0.92	3.29	1.87

Note:

# 11 TRADE RECEIVABLES

The ageing analysis of the Group's gross trade receivables is as follows:

<u>30/09/2017</u>	Gross Amount RM'000	Collective Impairment RM'000	Carrying Value RM'000
Not past due	45,366	(244)	45,122
Past due:			
- less than 3 months	15,359	-	15,359
- 3 to 6 months	1,603	-	1,603
- over 6 months	2,433	(102)	2,331
- over 1 year	15,102	(6,220)	8,882
	79,863	(6,566)	73,297

Some of the trade receivables that are past due were not impaired based on the historical collection trends.

<u>31/12/2016</u>	Gross Amount RM'000	Collective Impairment RM'000	Carrying Value RM'000
Not past due	37,582	-	37,582
Past due:			-
- less than 3 months	9,009	-	9,009
- 3 to 6 months	1,697	(86)	1,611
- over 6 months	6,675	(15)	6,660
- over 1 year	10,440	(6,001)	4,439
	65,403	(6,102)	59,301

# 12 DISCLOSURE OF REALISED AND UNREALISED PROFITS/ (LOSSES)

	Cumulative Year to date ended 30/9/17 RM'000	Cumulative Year to date ended 30/9/16 RM'000
Total retained profits of KGB: - Realised - Unrealised	35,394 (688)	24,216 375
Total group retained profits as per consolidated accounts	34,706	24,591

<sup># -</sup> Assuming the full exercise of 53,937,631 convertible warrants.